



COMSTEL

POWERED BY **eSimNetworks**

SOLUTION SIP

SIP PRICING

1st July, 2019

SIP Pricing:

EXECUTIVE SUMMARY

We are pleased to offer you a SIP solution and supply of Comstel SIP for your communication requirements. Our solution has been designed to tackle your business needs head-on as well as provide an abundance of additional benefits.

UNDERSTANDING YOUR NEEDS

Comstel SIP solution will provide the following:

- Peace of mind with un-paralleled support and adherence to strict up-time service level guarantees.
- Increase data connectivity throughput for your office to support critical tasks and provide bandwidth for organic growth.
- Removal of costs associated with redundant PSTN lines, ongoing ad-hoc charges in various outlets.
- Provide robust infrastructure with redundancy to ensure business continuity during periods of potential outages.
- Provide competitive solutions for fixed to mobile and long-distance call rates.
- Seamless transition to [SIP Channels] through our dedicated project management team and network engineers.
- Provide ongoing account management including 1st and 2nd Technical Support for all services.
- Simple to understand billing

FEATURES AND BENEFITS

We have proposed a [SIP] solution as an alternative to [ISDN]. We believe this will:

Lower purchasing costs

Paramount to this proposal is our willingness to undertake a collaborative approach with Comstel to ensure solutions and services are optimised and that we assist in delivering the desired outcomes within the required timeframe and budget.

Improve the quality and service levels of your voice and data services

SIP Trunking (SIP) is Voice over Internet Protocol based solution that connects a customer's phone system to the local Public Switched Telephone Network (PSTN).

SIP Trunks give your business the latest in voice calling technology by utilising your business grade Internet connection through our premium network infrastructure. It is a feature rich solution; offering telephone numbers, incoming call capability, and outbound calling capability, alongside being reliable, cost-effective, flexible and scalable.

**SIP Pricing:**

We have tailor designed SIP solutions to ensure we meet the required service levels to ensure your new communications requirements has adequate disaster recovery measures for outages.

Ensure continuity of services during transition of service providers

We plan to install services side by side with current links to ensure no down time or loss to productivity.

At Comstel, our priority is to assist our customers achieve their business objective through professional and personalised support. We pride ourselves in offering high-quality expertise in IT and telecommunications, and based on our recent discussions, I am confident that the recommended solution outlined in this document will meet your requirements.

Thank you for this opportunity to provide a solution for your new communications needs. I look forward to meeting with you to further discuss the benefits of our proposal and our capability to deliver this solution to you.

Please feel free to contact Comstel Corporation Pty Ltd on 1300 070 747 or at sales@comstel.com.au if you have any questions, or if you would like to arrange a time to meet and discuss.

SIP Pricing:

PRICING MONTHLY

SIP	Monthly Recurring Charge
[COMSTEL]	
SIP Value Plan	[\$34.99]
PAYG Plan	[\$15.99]
DID's 10	[\$20.00]

VOICE CALL RATES (PAYG)

	Flagfall	Cost per minute (per second increments)
Local	0.15	[.25] per minute
National	0.25	[.35] per minute
Fixed to Mobile	0.30	[.35] per minute
Calls to 13/1300	0.25	[.30] per call
International Rates	http://www.esimnetworks.com	

VOICE CALL RATES (VALUE PLAN)

	Flagfall	Cost per minute (per second increments)
Local	0.00	Included
National	0.00	Included
Fixed to Mobile	0.00	Included
Calls to 13/1300	0.00	30c per call
International Rates	http://www.esimnetworks.com	

SIP Pricing:

ONCE OFF CHARGES

Service	Month amount
SIP activation charge	[add \$ 3.00 p/s]
Porting	[add \$ 2.00 p/s]
Hardware (Phone System Configuration cut over)	[add \$ 125.00 p/h Tech Time]

TERMS & CONDITIONS

Contract term 24 x Months Contract Term. 36 x Months Contract Term.

Porting duration The porting of numbers can take up to 6 to 8 weeks from its submitted date

SIP Conditions

Conditions of service of this offer are outlined in our Standard Form of Agreement (SFOA) and relevant Service Schedules available here: [www.esimnetworks.com]

If you have any questions, please contact your dedicated account manager on 1300 070 747, or email us at: [sales@comstel.com.au]

SIP Pricing:

SERVICE DELIVERY

Your transition of services to Comstel will be fully managed and supervised by a team of qualified, experienced engineers, project managers and support staff.

Comstel has developed streamlined processes for service delivery of our services to meet stringent timelines and deliver your connections within the agreed timeframe. Our project management processes are milestone based which ensures all delivered precisely and without fault.

We offer support during extended business hours and provide 24 x 7 support for critical faults. As a provider of business grade services, our local staff provide friendly and efficient service backed up by our National Operations centre.

National eSim Networks SIP and Internet Support Number: 1300 591 455

SIP Pricing:

About [Possible Internet and Sip Solution]

NOTES: